



tattersalls

newsletter **September**



tattersalls new function room at capacity



Bledisloe and World Cups



Mark Geyer and Peter Baldwin

“Off the Wall”

With the needs of the USOC in mind, and the ever increasing importance of functions revenue to the profitability of **tattersalls**, recent times have seen the removal of the wall separating the Cocktail bar from the main function room on level 3.

Although the Cocktail Bar was beautiful in isolation, the taking down of the wall has added a new dimension to this main function room, giving the club added flexibility and capacity to offer prospective clients.

In recent weeks this has seen the Thoroughbred Racing Board move their annual awards night from Star City to **tattersalls**, the Australian Financial Review hosting their Business & Sport awards function, and many others who have been impressed with the rooms refurbishment.

The flexibility of the new room offered Newington College a unique opportunity to display the Bledisloe and World

Cups at their recent fundraising luncheon, while still providing an enjoyable pre and post function drinks location in what was the Cocktail Bar.

The Members Bar on level 2 has also seen solid growth in its use as a weekend function venue, with recent weeks seeing 40th Birthday & engagement parties, as well as the Bledisloe Cup decider from Wellington.

tattersalls is now in a position to offer almost anything a prospective customer could wish for in a variety of venues that showcase the tremendous facilities and location of the club.

We encourage members to inquire as to the benefits of hosting functions at **tattersalls** and as the Holiday season approaches would highly recommend you contact the Functions Department to see what your club can offer you.

housekeeping

club news

tattersalls has been able to secure, with the help of The Tattersall's Club in Brisbane, 2 packages to Brisbane for a weekend including accommodation and return airfares.

In an effort to support the continued growth of the membership base at **tattersalls**, the club has decided to offer this package to the member who most successfully nominates new patrons to join the club, between the periods of September 1st and December 31st.

Accordingly, all members are encouraged to continue in their efforts to attract new members to the club, not only for the prize on offer but for the continued benefit of **tattersalls**.

tattersalls continues to pursue opportunities for its members and is close to the introduction of the **tattersalls** wine club.

The concept is based on bi-monthly tasting sessions of unique and exclusive wine opportunities for the members of **tattersalls**. It will incorporate these tastings with degustation dinners featuring Guillaume Brahim, as well as opportunities for the purchase of distinctive wines and key pointers by various wine makers and connoisseurs.

To successfully introduce the wine club, **tattersalls** is looking for an initial "membership" of 50 people - members and guests allowed - so to receive further information, please contact Jason Hill on 92646111 or jason-hill@tattersallsclub.org

stop press olympic tickets

Opening Ceremony - September 15, x 1 @ \$3300

Swimming Final - September 16 (Mens 400m freestyle final, mens and women's 4 x 100m freestyle finals), x 2 @ \$1550 each

Swimming Final - September 17 (women's 100m butterfly final, mens 100m breast-stroke final, women's 400m freestyle final), x 2 @ \$1550 each

Swimming Final - September 21 (mens and womens 200m breast-stroke final, womens 100m freestyle final), x 2 @ \$1550 each

Basketball Final - October 1, x 4 @ \$1550 each

Others potentially available on request

vale

Thomas Geoffrey Edgar, C.B.E.

27.5.1908 - 18.5.2000

Tom Edgar joined Tattersalls in 1951 and enjoyed membership for almost fifty years. He was an enthusiastic user of the Athletic Club visiting three times a week for a swim, massage and workout; he had boxed at University and his adeptness with the speedball drew many laudatory comments. After these workouts Tom would adjourn to the Bar where he would indulge in a few convivial drinks with a group of good friends. He had a particular fondness for the old Club and entertained many overseas visitors there knowing they appreciated the special atmosphere and traditional food. Tom's favourite dish was whole New Zealand sole served on a giant silver platter filleted on request by the exemplary staff.

In his earlier days Tom was an excellent sportsman playing golf from a handicap of scratch and he won many trophies for swimming and diving. His business career was long and successful and he was awarded the honour of Commander of the British Empire in recognition of his services to industry.

Tom Edgar was a man of immense charm and great kindness. He is sadly missed by his family and many friends.

new members

David Andrews	General Manager, Sports Marketing
Shaw Byng	Executive, Sports Marketing
Dean Calvert	Corporate Manager, Sports Marketing
Lt Gen Peter Cosgrove AC MC	Chief of Army
David Crawford	Managing Director, Braun Aust
Charles Curran	Chairman, Investment
David Gardiner	Chief Financial Officer, ACP
John Kindler	Air Commander Aust
Malcolm Peter	Sales Director, Sports Marketing
David Radford	Divisional General Manager, Brambles
Thomas Sleeman	Director of Rugby, Sports Marketing
Philip Stoneman	Executive, Sports Marketing



free lunches!

Members were invited to provide a caption that included three words starting with the letters 'GS & T' for this photo of a well known snooker identity being served by Renata. Without knowing the identity of the authors, Renata herself judged the winner:

"Goodness! What Succulent Titbits are being served up tonight!"

The winner was none other than Mr Rick Glover who has won lunch for 2 in the 3rd floor restaurant with Renata as his dedicated host.



THIS MONTH'S CONTEST

September's free lunch for two in the dining room goes to the member who selects a song title that best describes **tattersalls** own piano man, Denis Pidock, as he tinkles the ivories. Entries to Jason Hill in the office or email to jason-hill@tattersalls.club.org



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The Car is sleek, The School is toney, The Tailoring Is Vince Maloney.

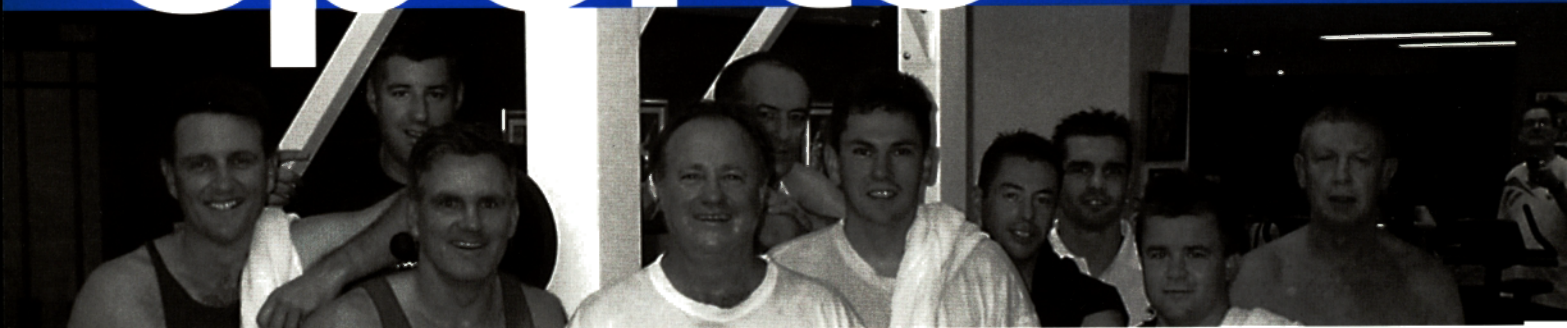
Sez Vince, the chaps who win life's prizes
Occur in many shapes and size,
Like Statesmen, safe with nice majorities
They've sorted out life's great Priorities.
The penthouse high above the scrimmage
Is beneficial to the Image,
The Roller earns respect as well
But ... how's the cut of the lapel?
Full many a man of high estate
Is visually second-rate;
The bloke from whom it's all expected
Sartorially is sad neglected.
Sez Vince, wake up that sleeping eye
With one Steffano Ricci tie!
The world respects far-reaching views
Well ground in Rossetti's shoes,
Brioni's suit, serenely quiet
Does more for body-shape than diet.
A Revolution's NOT your need,
Just quietly come up to speed.



Vince Maloney On-The-Park

Next door to Tattersall's ph. 9264 8837

sports



Faces from the crowd of the 6.00am gym class.

Months 6 and 7 have been completed with these results:

Month 6

50m

1. Bob Hudson 39 *MU Health Award*
2. Andrew Torok 37 *Optus Trophy*
3. Peter Gibson 31

Month 7

50m

1. John McCosker 37
2. Andrew Torok 35
3. Russell Debney 34

100m

1. Peter Thiel 25
2. Cesar Puertolas 24 *Club Dining Award*
3. Bob Hudson 22

100m

1. Harry Turner 28
2. Bob Hudson 22
3. Ian Lemmey 22 *Club Dining Award*

YTD. End Month 6

50m

1. Harry Turner 167.5
2. Ian Lemmey 157
3. Bruce Fallshaw 154

100m

1. Harry Turner 125
2. Ian Lemmey 112
3. Bruce Fallshaw 111

Col Bowes Memorial Award to 18.7.00

1. Sheldon Finn 50
2. David Castle 39
3. Ian Lemmey 37

New swimmer Richard Jagger was welcomed and opened his campaign with a creditable 26.9. At the same time, it has been good to see Justin Herlihy and Phil Madden back swimming.



Recent winners in the pool: Cesar Puertolas, Harry Turner, Andrew Torok, Bob Hudson and John McCosker (l-r).

KING OF THE GYM

Simon Storry has been crowned **tattersalls** Athletic Department King of the Gym for 2000. Simon overcame a tough field and an even tougher format to stand tall as the all-round fittest member of the Athletic Department.

Mark 'The Male Model from Manly' Davies, Roland 'The Italian Stallion' Pizzianto, Peter 'Unreal' Thiel and 'King' Wally Meakes were very close behind Simon and showed strong all-over fitness.

Congratulations also go to other members including Luke 'Punchy' Morgan, Tom 'The Body' Nolan, John 'The Energiser' Joris, Arthur 'Perpetual Motion' Carney, Bobby 'The Colonel' Sanders, Steve 'Austin' Koroknay and 'Terrible' Tim Bagot who eclipsed their personal best times while showing the results of their consistent training in the Athletic Department. Well done to all participants.

DAVED BIRCHELL RETIRES UNDEFEATED

David 'Wild Child' Birchell retired from the boxing ring after winning his fourth straight professional fight at the Enmore Theatre on August 11th.

A large contingent of **tattersalls** members were present to support David as he overcame his tough opponent and score a 5th round stoppage.

swimming club

athletics dept.



tattersalls into the year 2000

calendar of events

2000

september

14th Andrea Bocelli at the Opera House
25th Mark McCormack luncheon

october

3rd Christian Men's Fellowship
4th Jack Newton's
Presidents Cup Lunch
17th **tattersalls** Golf Day
20th Black Tie Boxing
26th Crystal Pairs Snooker Doubles

november

7th Christian Men's Fellowship
7th Melbourne Cup luncheon
16th GST Snooker Calcutta Final
17th Ian Chappell Luncheon
23rd **tattersalls** Swimming
Championships
30th Optus Christmas Scramble
30th Snooker Presentation Night

december

5th Swim Club Christmas Lunch
5th Christian Men's Fellowship

events in brief

Thursday September 14th - Andrea Bocelli

tattersalls has secured tickets to see the great Andrea Bocelli at the Opera House on the eve of the Sydney Olympics. A luxury package, this includes dinner, parking, CD and premium "A - Reserve seats". A very limited opportunity so please contact Jason Hill on 92646111 immediately for further details and purchases.

Monday September 25th - Mark McCormack

tattersalls is privileged to have an opportunity to host Mark McCormack, the creator of the Sports Marketing Industry and founder of IMG, for his first ever public speaking appearance in Australia. As a special offer for members the price is reduced to \$165 per person - including GST - to experience Mark's talk on the topic of "Sport:Yesterday, Today & Tomorrow"

Wednesday October 4th - Jack Newton

As Australia's most famous and well respected Golfing Commentator, Jack Newton will address **tattersalls** members on the current standout issues in professional golf. He will assess the performance of Tiger Woods in the Major Tournaments, and will preview the Presidents Cup tournament scheduled for late October.

tattersalls Golf day - October 17th

The second attempt to get the **tattersalls** golf day up and running this year sees a booking for **tattersalls** members at Terrey Hills Golf & Country Club. One of Sydneys most highly regarded courses, Terrey Hills is an exclusive facility not easily accessible.

To ensure the success of the day **tattersalls** is looking for some 50 - 60 players to participate, with interested parties receiving specific information about the day directly. Contact Jason Hill for more details on 92646111

Black Tie Boxing - October 20th

With the removal of the wall on level 3, **tattersalls** is investigating a new format for the 2nd Black Tie Boxing of 2000. Although the principle of the event will remain unchanged, alternative catering options are being explored in an attempt

to introduce new members to the event and add new life to the event. Bookings are being taken now so please call the office 92646111

Tuesday November 7th - Melbourne Cup Luncheon

Once again **tattersalls** is joining with The Primary Club to run the Melbourne Cup lunch in-house on Tuesday 7 November 2000. The Primary Club is a cricket and other sport-oriented charity (anyone who has ever scored a golden duck in any form of cricket meets the strict membership criteria!) that raises over \$100,000 a year for sporting and recreational facilities for the disabled. The club has contributed significantly to the Multiple Sclerosis and Royal North Shore Hospital hydrotherapy pools, Riding for the Disabled, NSW Blind Cricket Association, Spinecare and many special schools with playground equipment. It was their donation of a Sonar Class Yacht that helped ensure that Australia will be represented in sailing at the 2000 Paralympics. What makes the lunch so much fun is the draw and later Calcutta Auction for the horses. Every table will draw at least one of the runners in the Cup; the table members will then decide to keep the horse in the auction or to sell it. They may also decide to bid for other horses. 25% of the sale price goes to the table that drew the horse originally. Of course, guests are free not to bid at all, but it is exciting to have a horse running for you to follow on the big screen. There are cash prizes for all three place getters and the owner of the last finisher gets ten tickets to next year's lunch for half price. Frank Cook has this benefit in 2000. The charity gets all proceeds and 20% of the auction pool. Come and join in the fun on Melbourne Cup Day and help a great charity while you're at it.

Friday November 17th - Ian Chappell

Ian Chappell has been at the forefront of Australian Cricket culture for more than 30 years. As a player and commentator he has never minced words nor flinched from his own opinions and beliefs. Undoubtedly one of our greatest Test Cricket captains, Ian will discuss the Australian Captaincy and the recent issues surrounding that, as well as preview the 1st cricket test of the Summer against the West Indies commencing the following week. Ian will compare the great West Indies teams of the 80's with this Australian team of the millennium as Australia attempts to tie and then break the longest test winning streak in the history of the game.

travel

anywhere travel value for the corporate dollar

We talk to many corporate organisations in relation to their travel requirements and expenditure. What surprises us is that while they have clearly delineated policies for other aspects of the business, a company's overall travel budget is often neglected and negotiated on an adhoc basis.

So what are some of the issues which confront the director, financial controller or travel organiser of a company ?

Centralising the handling of a company's travel by using one central, coordinating travel agent is far more efficient in cost and performance and can reap greater benefits than by the using of a number of regional offices.

Value provided by the agent in suggesting a range of options. For instance:

Creation of policy strategies regarding class of travel for the company executives, directors and staff.

The consistency of hotel arrangements - negotiation of more favourable rates (executives from one company staying at many hotels).

The benefits of credit card payments as opposed to cheque payments. Major benefits of credit card payments include 30 days credit, accurate tracking of expenditure.

Maximisation of frequent flyer points for company benefits.

Reporting and detailed analysis of travel, including destinations and the number of trips taken in a given period of time.

Conferences - venues and arrangements

Time saving devices like confirmations and costs are transmitted immediately by fax or email.

Flexibility of an agent after commencement of travel - an agent needs to react to changes and think laterally to provide solutions to problems which can occur in the best of plans, involving re-ticketing and penalties.

How does Anywhere Travel handle the corporate traveller?

We have installed new state of the art software which enables integration of passenger and company profiles into the reservation.

Personal profiles store preferred choice of airlines, hotels, cars etc as well as all frequent flyer, passport and visa details. All bookings are then emailed directly from the computer reservation.

Company profiles store all policy details.

Expenditure per office is separated and reports (about 100 types of reports are available) show the trips taken by employees, the destination and the number of room nights per hotel.

Travel analysis reports show the fare charged versus the full fare, and for hotels, the rate paid versus the normal rate.

We negotiate special fares or 'route deals' for companies sending staff to the same destination very frequently and maximise the value of fares to provide added value by negotiating the inclusion of side trips and additional sectors.

We would be delighted to demonstrate how we can maximise the value of your company's travel dollars and increase the pleasure of your travel.

Simply contact Barbara at Anywhere Travel on 9663 0411 or Janet at Anywhere Travel CBD 9264 1188 for further information.

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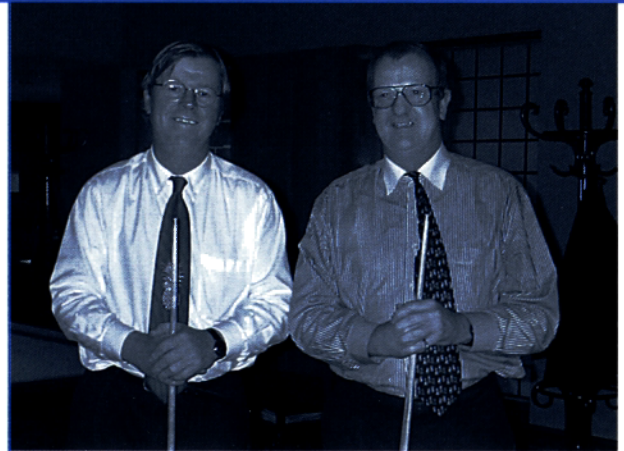


The hit-men have positioned themselves for a shot at future success as they focus on taking out our annual Snooker Calcutta with a \$32,000 payoff firmly in their sights. Travel arrangements for a select few left in this prestigious tournament, involve departures from Perth, Gold Coast, Canberra and Bangkok in order to continue on their respective missions, impossible to all but one of ten **tattersalls** operatives still alive somewhere. The victim count increases at the predicted rate. Survivors names and times/dates for future sightings may be verified on our L3 notice board.

The final operation will take place under special lighting. Concealed weapons, hopefully snooker cues, will be in hands controlled by the two slowest heartbeats in town. The guy with the least moving parts should win. It's no fun watching 2 guys on the rack and under the gun. but it's the best show in **tattersalls**,...all members welcome on November 16 on Level 3.

Prime Appointments, through member Tony Tomlin produced a night of indulgence for some 50+ members with some snooker by play thrown in. 8 hours of food, beverage, music + singing meant another am finish for Thomas. Great to see #1 club man Bill McNally watched by closest fan Megan, potting a few reds. The team of Paddy Morgan & David Buckman outdid all for the major prize, while pianist Simon Meakes outplayed us all with a fabulous performance Tony!, thank's from all of us for a great night.

The man who won our hearts and admiration on the night was Eugene Piekarski. Eugene, a member of 32 years, was presented with a special Waterford Wedgewood Boat Bowl. And why not, sure he was born on St Patricks Day 1926. Thank's for enriching us at **tattersalls** Eugene with your fine manner and wonderful sportsmanship!. A special thank you to John Mohin of Waterford Wedgwood for making the special piece available.



The Jelfs / Bradstreet pairing produced a shock win in the Scratch Doubles

Scratch Doubles is under way with top seeds Morgan/Galanos losing to outsiders Jelfs/Bradstreet 2-1 in a 1st round upset, despite Paddy Morgan making a 50+ break in the first frame. Members will be scratching their heads over this result. The victors photo suggests a very happy pair.

Handicap Doubles match-up saw Mizon/Bradstreet pot the final black to edge out Cox/Foster.

The Crystal Doubles was set to be our last snooker function in August, prior to the Olympic Experience. A big thank you again to Eddie Crane for donating prizes, time and energy and for providing our members a welcome and special night out at **tattersalls**.

OLYMPICS:

The Snooker Room is closed and is scheduled to reopen on Thursday, October 4.

Post Olympics will see a condensed programme of activities to ensure a winner for each of the 8 major snooker and billiards events is crowned.

PRESENTATION NIGHT:

The winners and grinders will be on hand, the balls in hand (snooker term) as we listen to censored victory speeches and the booze and food will be on the house on November 30. Get a cab, stretch limo, anything to be there as we promise our members another big **tattersalls** experience on November 30. On arrival, just get a lift to L3.



expertonline

10 questions to Reg Richardson. Businessman. Racehorse owner. Art collector.

1. Who is Reg Richardson?

"You could say that I'm an organiser."

2. An organiser with a passion for racing?

"Absolutely. My father went to the races every Saturday for 60 years, he took me and I loved it."

3. What are the best talents you've seen on the track?

"Wouldn't you love a horse like Might and Power? But then, I've got a soft spot for Super Impose who won the Cox Plate and the Epsom and Doncaster twice. The best jockey? George Moore. These days jockeys have all the aids. George could just climb aboard and ride the ears off anything."

4. What was your most unlikely bet?

"At Gosford. I ran in late and threw \$10 on a horse whose name I thought I recognised, but it was the wrong horse. Next thing, this roughie bolted in paying \$88.0. Everyone thought I was a genius."

5. You've always owned horses?

"Always. Luckily, I shared Luck's a Lottery with two tattersalls member partners - but unluckily, my share was in my wife Sally's name. If it had been in mine, we would have shared the tattersalls owner of the year trophy as the other two owners did."

6. What are some of the major changes you see in racing?

"Women being admitted to the AJC is a positive. When I stood for the Committee this year, I had an enormous reaction from lady members asking what my policy would be - the fact that Sally and my two daughters are members, meant that I was lobbied at home as well. A negative is the demise of the bookie, you can't have an emotional relationship with the Tote."

7. Your favourite track?

"In Sydney, Randwick. In the country I enjoy race days at Broken Hill. People don't realise that I spent much of my early life there. Tracey Moffat, an aboriginal photographer whose career I have supported, lives in New York now - she's probably Australia's best known

international artist - anyway, she likes to be mysterious and after she disappeared into the Outback for four months, showed me her photographs when she emerged. I said: "That's Broken Hill." Tracey said "S..., how do you know?"

8. Art is your other passion?

"I can't stop. I collect modern Australian and aboriginal artists like Rover Thomas and the late Emily Kngwarre. My art collection overflows the house and spills into the garden, much of it is on loan to galleries and institutions - some at Tatt's. Recently, I've been commissioning works, sculpture, glass ..."

9. You've served many organisations?

"The most successful things I've done is to take over service companies and put them right. You can't go wrong if you deliver a product efficiently at a low price. I've also been on the boards of many non-business organisations. I'm Deputy Chairman of the Museum of Contemporary Art - a wonderful concept, but underfunded. I was head of the Capital Appeal fund when we raised five million dollars."

10. Is there a cross-over between art and business?

"A friend accepted a painting as part payment on a property. Months later, he asked me what it was. I said "It's a very good Lloyd Rees." He said "My God, it's been rattling around in the car boot for two months!"

You never know where things are going to lead, I was looking for storage for my collection and couldn't find anywhere, so I started an art storage business as a bit of a hobby. But it grew like wildfire with customers like a major bank and significant collectors and turned into a very good investment."

11. Would you change anything in your life?

"It would have been much easier to be born rich."

12. What is your definition of being rich?

"When you can afford to use a new razor blade every day!"



VILLAINS OF LEAGUE

One of life's pleasures is meeting someone who's done something bigger than you have, and hearing them talk about it. In this case, we met five men we'd seen on the field and on TV, never taking a backwards step when the going got tough for their club, state or country.

These Villains were well worth a closer look. Les Boyd and Les Davidson still fit, both quietly spoken, in conservative suits. Hard to equate them with the bad boys up on the big screen showing some of their biggest hits. Mark Geyer looked strong and threatening. Steve Roach, if he snarled, would be equally menacing, but this day we only saw a grin. Bob Sanders, Committee Member and organiser of the event opened proceedings, then Peter Baldwin quizzed the Fearsome Foursome on stage, including late entrant Benny Elias from the floor.

Tough talk about tough games followed, with more expletives than you would normally hear within those panelled walls.

Among the more publishable quotes: MG, of his famous Origin face-off with Wally: "Just asking if he used Colgate."

From Blocker: "When Benny came to Balmain he couldn't spell Leichhardt, now he owns half of it. He's worth \$10 mill. and I live on the dates off a calendar." After a splendid lunch in the newly expanded Function Room, all moved to the bar downstairs where more stories flowed like beer.